

Phase One Names Remote Vision as Swiss Reseller of Drone Payloads

Comprehensive Provider of UAV Solutions

COPENHAGEN, 19 January 2022 – Phase One, a leading developer of digital imaging technologies, is pleased to announce a business partnership with Remote Vision GmbH, a provider of bespoke unmanned aerial vehicle (UAV) solutions in Herisau, Switzerland. Under the agreement, Remote Vision will serve as an integrator and reseller of Phase One drone payloads throughout Switzerland.

Mathias Motz, Vice President EMEA at Phase One, outlines: “Remote Vision is the perfect fit to follow our growth strategy in selling our Phase One drone payloads into the Swiss market. We are convinced, that their wealth of experience in selling UAV solutions into the drone industry, combined with our camera and gimbal technology, enables us to be successful in the Swiss inspection and UAV mapping market.”

Remote Vision is an end-to-end developer of customized professional drone systems, offering expert consulting, sales, pilot training, maintenance, and flight operations. The firm is also an enterprise reseller of DJI drone hardware and software, matching its customers with the right equipment for applications ranging from surveying & inspection to agriculture, public safety, and forestry.

“The Phase One P3 combines photographic perfection and extreme ease of use,” said Remote Vision CEO Ueli Saeger. “The P3 mounted on the DJI Matrice 300 actually provided the most perfect images I have seen in my 15-year career in drone photography.”

Phase One currently offers several drone payloads, all designed primarily for fast, efficient, and safe inspection of critical infrastructure, yet versatile enough to handle any end user application. Each payload includes a high-resolution, medium format Phase One iXM 100MP or 50MP metric camera with four RSM lens options. The P3 payload includes a new gimbal with integrated rangefinder.

Phase One payloads are designed to fit the DJI M300, MAVlink supported drones, and DJI M600 Pro. The P3 for DJI M300 is a plug-and-play system ready to fly on a DJI M300 drone. The P3 for MAVLink supported drones is offered for easy integration with any drones that are based on the open-source MAVLink protocol.

The Phase One iXM 100MP and 50MP cameras boast a dynamic range that guarantees sharp image collection in high-contrast or low-light environments. The variety of lens options ensures large surface areas can be captured with millimeter-level detail – even at safe distances from the asset. The new gimbal with the integrated laser rangefinder ensures precise and fast focusing on every shot, eliminating blurry and out-of-focus images, so that large features can be covered in fewer images and shorter missions.

“The Phase One drone payloads address the previously unmet industry need for a high-end imaging system that captures millimeter-level detail while also covering large surface areas in a

single flight,” said Remote Vision’s Saeger. “For our Swiss customers, we expect the versatility of the P3 Payload to accommodate inspection of critical infrastructure and extend into surveying of geohazards.”

The most common inspection applications include high value assets (bridges, dams, energy facilities), high risk environments (electric transmission lines, oil refineries), and time critical assets with limited access windows (wind turbines, oil rigs, etc.) Remote Vision plans to expand the utility of the Phase One payloads in Switzerland to include surveying mountain slopes and escarpments to assess the risk of rockslides onto roads, railroad tracks, and utility corridors.

Phase One’s Mathias Motz summarizes: “We are delighted to start this winning partnership with Remote Vision and look forward to working together on the first exciting projects.”

Learn more at <https://geospatial.phaseone.com>

About Phase One

Phase One A/S is a leading researcher, developer and manufacturer of medium format and large format digital cameras and imaging Systems.

Founded in 1993, Phase One is a pioneer of digital photography. Phase One has developed core imaging technologies and a range of digital cameras and imaging modules, providing the world’s highest image quality in terms of resolution, dynamic range, color fidelity and geometric accuracy. As such, Phase One has grown to become the leading provider of high-end imaging technology across many demanding business segments, such as aerial mapping, industrial inspection and cultural heritage digitization, as well as serving the world’s most demanding photographers.

Based in Copenhagen, Denmark, and with regional offices in New York, Denver, Cologne, Tel Aviv, Tokyo, Beijing, Shanghai and Hong Kong, Phase One nurtures long-term relationships with customers, technology partners and its global network of distributors, often playing the role of digital imaging partner to customers with special requirements. It is with this passion for service that Phase One continually exceeds expectations and drives the imaging industry forward.

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